

ProRank Business Solutions

# The PennDOT Diverse Business (DB) Supportive Services Center

An Overview of PennDOT DB Supportive Services & How to Get Started



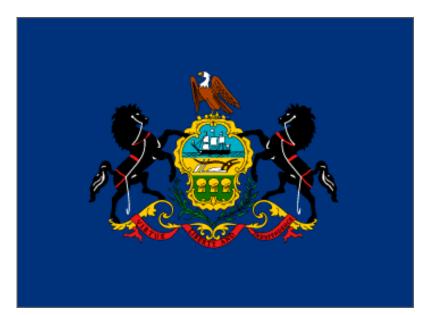


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### Introduction: PennDOT DB Program Background

#### What Is The PennDOT Diverse Business (DB) Program?

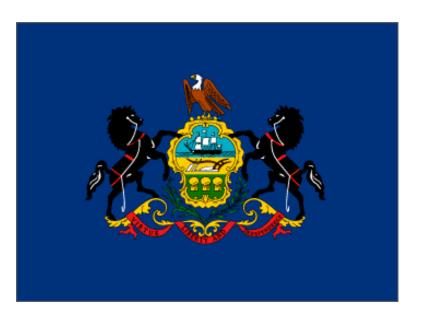
 PennDOT established the Diverse Business (DB) Program in accordance with Section 303 of Title 74 of Pennsylvania's Consolidated Statutes to maximize Diverse Business participation. Section 303 requires that certain public entities provide opportunities for Diverse Businesses to participate on public transportation contracts that are 100 percent state funded. PennDOT, the Pennsylvania Turnpike Commission, and local transportation organizations must include the DB Requirements in construction and professional service contracts funded pursuant to Title 74.



### Introduction: PennDOT DB Program Background

What is The PennDOT Diverse Business Supportive Services (DBSS) Program?

- The Department established a <u>Diverse Business</u> <u>Supportive Services (DBSS)</u> in partnership with ProRank Business Solutions LLC. The DBSS Center offers a variety of services, trainings, and workshops, all at no cost to diverse businesses.
- All contractors that are certified as Disadvantaged Business Enterprise (DBE) by the Pennsylvania Unified Certification Program are recognized as a Diverse Business. Other Diverse Businesses include minority-owned businesses, women-owned small businesses, certified by one of the following third-party certifying organizations:
  - Women's Business Enterprise National Council (WBENC
  - <u>National Minority Supplier Development Council (NMSDC)</u>
  - <u>United States Small Business Administration (VetCert)</u>
  - United States Small Business Administration (SBA)
  - Pennsylvania Unified Certification Program (PAUCP)



### Introduction: PennDOT DB/SSC

What Is The PA Diverse Business Supportive Services Center (DBSSC)?

The mission of the Pennsylvania DB Supportive Services Center is to provide the training, technical assistance, and business development services to DB firms to enable them to acquire the proficiency, experience and expertise necessary to compete on an equal basis, with non-DB firms for PennDOT contracts and subcontracts.



### SUPPORTIVE SERVICES

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## Who's Eligible For DB Supportive Services?

 Firms that are currently certified with any of the following organizations: NMSDC/EMSDC, WBENC/WBEC, SBA, VertCert, or PA UCP.

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- Firms that have completed the DBE
- Annual Needs Assessment within the last 12 months. This can be done anytime by visiting <u>ANA.PADBSSC.com</u> and completing the questionnaire.



### To Start Receiving DB Supportive Services:

1. Make sure your firm can verify it is certified with one of the following organizations: NMSDC/EMSCD, WBENC/WBEC, SBA/VertCert, or PAUCP

2. Visit <u>ANA.PADBSSC.com</u> and complete the annual survey.

3. Check your inbox upon completion of your survey for access to the SSC Portal on ProRank Academy (PRA).





### What Supportive Services Are Offered?



#### **DB SUPPORTIVE SERVICES**

- Bidding & Estimating Assistance
- Bonding & Insurance Assistance
- Business Development
- Business Management
- Consultant Qualification Assistance
- Contractor Prequalification Assistance
- DBE Certification Assistance
- ECMS Training

- Marketing Materials
- Online Training Courses
- Opportunity Identification
- PennDBE Mapper
- PennDOT Marketing
- PennDOT Registration
- Strategic Planning
- Team Building



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## Support In Doing Business W/ PennDOT

- Support Tier 1 Firms need Business Partner Registration assistance.
- **Support Tier 2** Firms need PennDOT Qualification, Prequalification, Or Prequalification Exemption assistance.
- **Support Tier 3** "Ready To Work" firms that need assistance partnering with primes, and with ECMS navigation, etc.
- Support Tier 4 Firms working on PennDOT Projects that need assistance with payment disputes, staff training, and assistance with PennDOT policies.



#### SUPPORTIVE SERVICES

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# Please Contact Us with Questions: **CONTACT US**





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